

# Information event for doctoral candidates of the Graduate Center of TUM School of Management

Graduate Center  
TUM School of Management  
Martin Semjank, Charlotte Buhl  
Heilbronn and Munich, August 13, 2025

## **Who is who - Graduate School and Graduate Center**

Before, during and at the end of your doctorate

Qualification Program of the doctoral program

Internationalization and funding options

Completing your doctoral program

Your questions

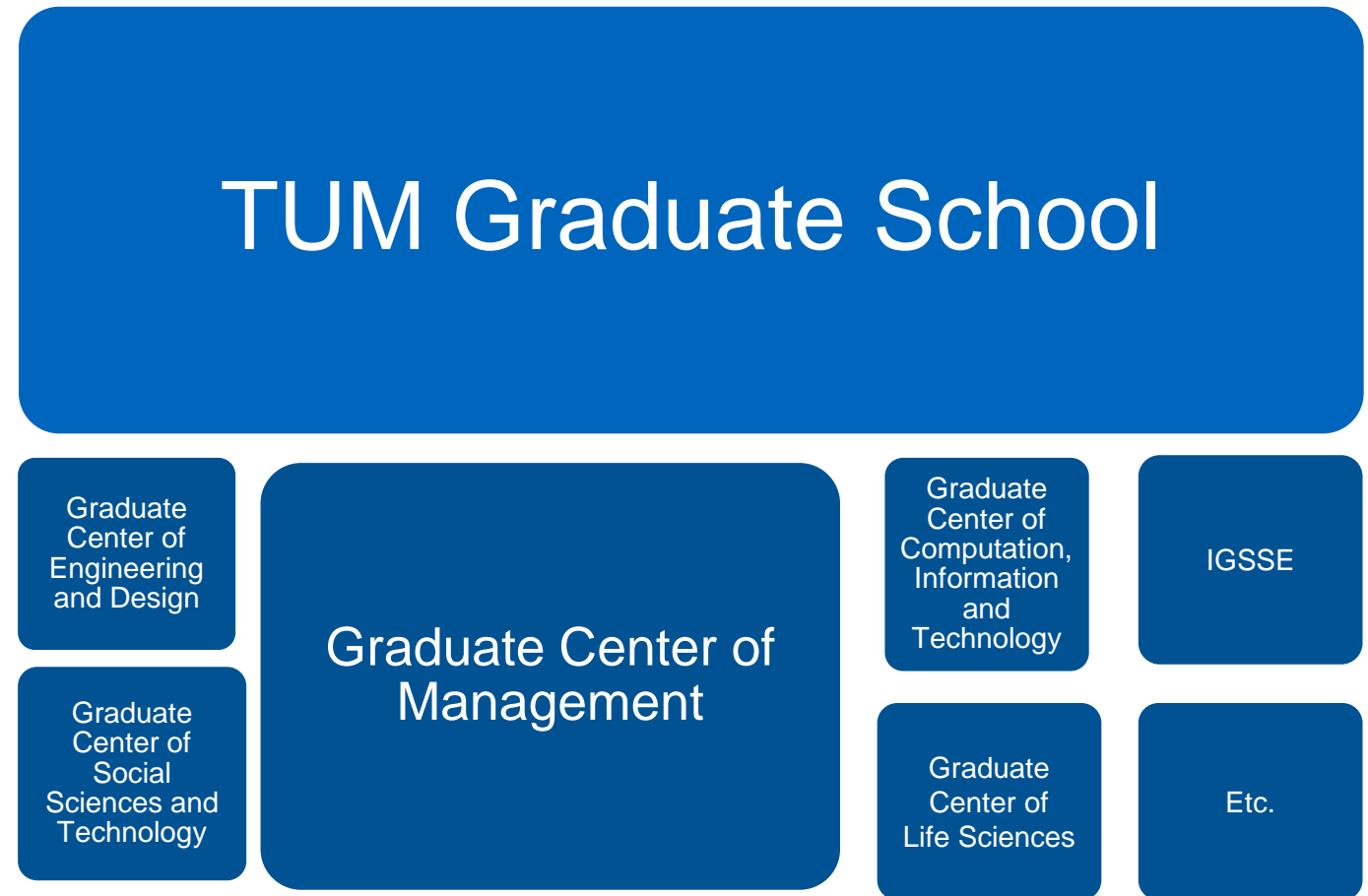
# Graduate School and Graduate Center

## Graduate School: TUM

- Sets the framework conditions for all TUM schools (11 different Graduate Center)
- Strengthens networking possibilities
- Offers interdisciplinary courses
- Supports international mobility of doctoral candidates

## Graduate Center: TUM School of Management

- Management and administration of the doctoral process and program
- Subject-specific qualification program
- Consultation (doctoral process, internationalization, etc.)
- Social networking
- Quality management



## Graduate Center of TUM School of Management

# Graduate Center of Management

### Speakers of the Graduate Center

Prof. Dr.  
Alwine Mohnen

Prof. Dr.  
Martin Meißner

### Doctoral representative

Konrad Kober

### Office of the Graduate Center

Campus Munich

Charlotte Buhl  
(Program Manager)

Janine Rothenburger  
(Program Coordinator)

Campus Heilbronn

Martin Semjank  
(Program Manager)

Annette Rank v. Bronk  
(Program Coordinator)

## Speakers of the Graduate Center, TUM School of Management



Prof. Alwine Mohnen

Professorship of  
Corporate Management



Prof. Martin Meißner

Professorship of Digital  
Marketing

## Your new doctoral representative

**Doctoral representative of the Graduate Center TUM School of Management**  
*(elected by the doctoral candidates of the Graduate Center)*



**Konrad Kober**

*Chair of Corporate Management  
Campus Munich*

Email: [doctoralrepresentatives@mgt.tum.de](mailto:doctoralrepresentatives@mgt.tum.de)

Web: <https://www.mgt.tum.de/faculty-research/doctoral-program>

# Introduction Graduate Center



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*Doctoral Program Munich*

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Who is who - Graduate School and Graduate Center  
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**Qualification Program of the doctoral program**  
Internationalization and funding options  
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Your questions



# Elements of the Doctoral program

1) Kick-off seminar within the first six months

2) Participation in doctoral courses organized by the Graduate Center of TUM SOM

➤ Five subject-specific courses (methodology/theory)

3) Regular participation in doctoral candidate colloquia organized by the Chairs and/or relevant academic departments

4) Discussion of research project in the international scientific community  
(Peer-reviewed publication or conference proceeding)

5) Minimum two years of membership in the TUM Graduate School  
(Starting date: entry into the list of doctorates | Annual confirmation of status of doctoral candidate in DocGS)

6) Integration into TUM academic environment  
(through employment or other activities)

7) Scientific presentation (can be done as part of no. 4)

8) Feedback meeting (Mid-term-evaluation)

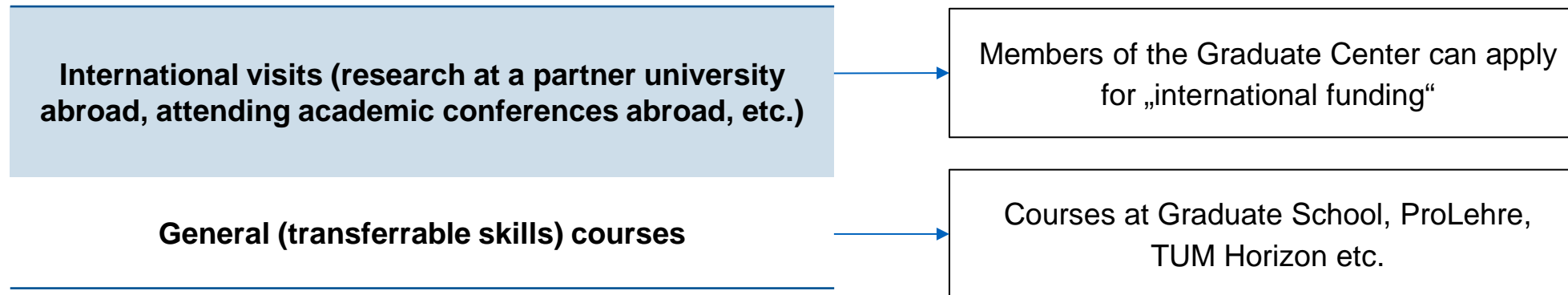
9) Supervision agreement document (incl. Exposé)

10) Mentoring

11) Exposé

# Qualification program – Overview

## Recommended elements (as per Graduate Center Regulations)



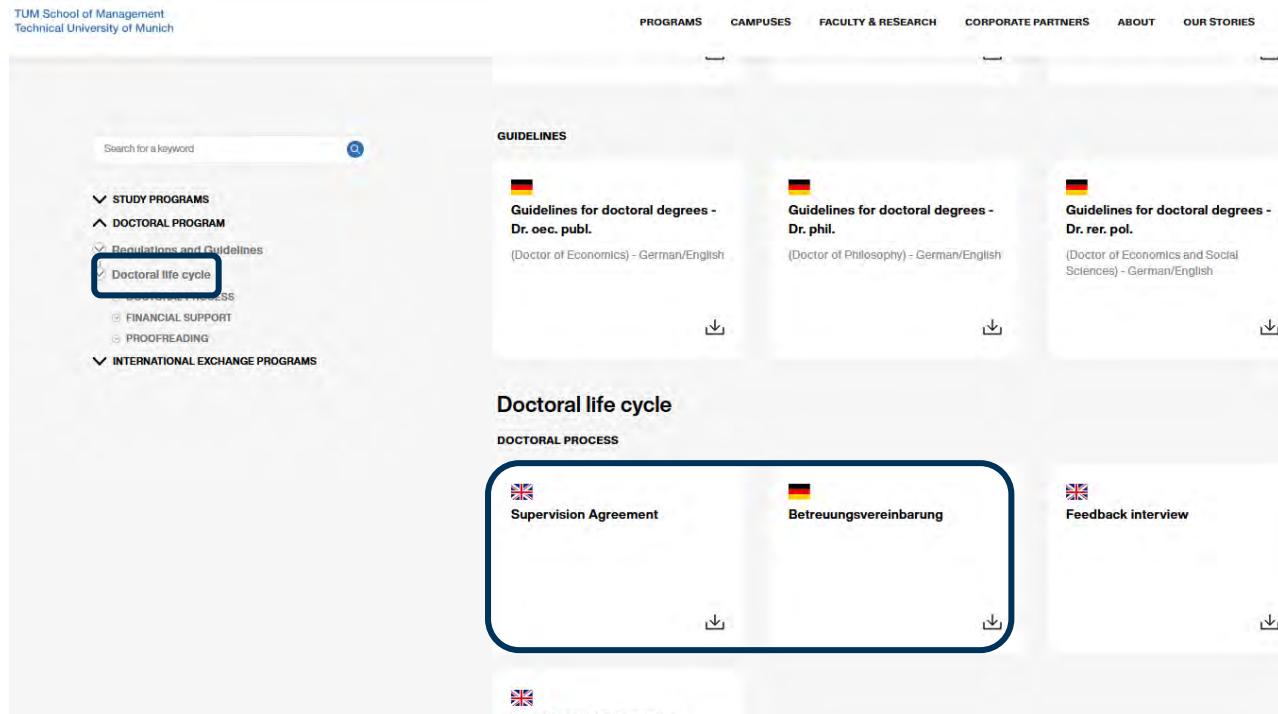
The Graduate Center **strongly recommends** an international research phase and the **participation in transferrable skills courses**.

# Qualification program – In detail

## Supervision agreement

<https://www.mgt.tum.de/download-center>

2



### 2. Parties involved

This supervision agreement is arranged between:

\_\_\_\_\_ [doctoral candidate]

and \_\_\_\_\_ [supervisor]<sup>1</sup>

and if necessary<sup>2</sup> \_\_\_\_\_ [second supervisor]

Mentor<sup>3</sup> of the doctoral project is: \_\_\_\_\_

Additional mentors, if applicable: \_\_\_\_\_

Do not forget to add your mentor and make him/her sign the document

### 3. Membership application and intended doctoral degree

With this supervision agreement, the doctoral candidate applies for membership in the Graduate Center of Management and thus in the TUM Graduate School (TUM-GS).

The aim of the doctorate is the award of the doctoral degree \_\_\_\_\_ <doctoral degree> at the degree-awarding institution \_\_\_\_\_

### 4. Content and schedule of the doctorate

The doctoral candidate prepares a thesis on the following doctoral topic:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Discuss the details with your supervisor and fill in as much as possible (on all pages)

The working basis for the doctoral project is an exposé (research proposal) including work plan and time schedule.

An exposé from \_\_\_\_\_ (date) is to be uploaded in DocGS.

An exposé is not yet available at the time of registration on the doctoral list but will be prepared within 6 months after the supervision agreement comes into force and will be uploaded in DocGS after consultation with the supervisor. For the preparation of an exposé see [Information Sheet Research Proposal](#).

# Qualification program – In detail

## Kick-Off Seminar

- Should be attended in the first 6 months of the doctorate
- Offered by the TUM Graduate School: [kick-off seminar](#)

TUM Graduate School  
Technical University of Munich

Doctorate at TUM

Applicants

Doctoral Candidates

Administrative Matters

Qualification

Kick-Off Seminar

Transferable Skills Training

Subject-specific Qualification

Career Goal UAS  
Professorship

Language Courses

Additional offers

Good Scientific Practice

Internationalization

Publishing

Graduate Council

Financial Support

Advising and Services


Family & Diversity

Supervisors

TUM Graduate School

Contact TUM-GS

Doctorate at TUM › Doctoral Candidates › Qualification › Kick-Off Seminar



### Kick-Off Seminar

During the initial phase of your doctorate, the TUM-GS Kick-Off Seminar provides you with information about academic work and the diverse offerings at your university. You will meet colleagues from other disciplines, which gives you the opportunity to gain new perspectives and to expand your personal network. Experienced trainers offer targeted support for developing personal skills.

|  |   |
|--|---|
| Kick-Off Seminars in Raitenhaslach       | + |
| Procedure of the Online Kick-Off Seminar | + |
| Technical requirements                   | + |
| Registration                             | + |

#### Upcoming kick-off seminars

|   |   |
|---|---|
| Kick-Off Seminar No. 11&12/2022, October - Registration closed              | + |
| Kick-Off Seminar No. 13&14/2022, November - Registration opens September 19 | + |
| Kick-Off Seminar No. 15&16/2022, December - Registration opens October 10   | + |
| Kick-Off Seminars in 2023   | + |

# Qualification program – In detail

## Subject-specific courses

- All doctoral candidates have to successfully complete 10 SWS (weekly semester hours) of doctoral courses in methods and/or theory of their field.
- Courses offered by the Graduate Center of TUM School of Management are on doctoral level, comprise at least 2 SWS (21 hours class time) and minimum 3 ECTS workload per course.
- As a result, all doctoral candidates have to complete at least 5 courses.
- The recognition of external courses that do not differ significantly from those of the Graduate Center of Management with regard to the level of competence and workload is possible upon application to the Graduate Center. If you plan to take an external course, please make sure to contact us well in advance.
- You can find the current course program online: [current course program](#)

## DOCTORAL COURSE PROGRAM

Find all doctoral courses of the Graduate Center of TUM School of Management as well as further information on doctoral course requirements in general and the process of recognizing courses from other institutions here.

DOCTORAL COURSE PROGRAM →

### Summer term 2024

Econometrics II: Causal Inference

Financial Market Regulation in South Africa as Gateway to Investment in Africa: The Fundamentals of Private Equity and Investing in South Africa

Innovative Technologies in Management Research

Introduction to Experimental Economics

# Qualification program – In detail

## Courses offered by Bavarian Graduate Program in Economics, vhb Pro Dok, HEC Paris and Politecnico di Milano

- Can usually be attended free of charge by TUM School of Management doctoral candidates
- Can be recognized as subject-specific course if they fulfill the requirements of the Graduate Center

**Bavarian Graduate Program in Economics**

**Courses**

The BGPE course program provides doctoral students with a sound knowledge of advanced economic methods and supports them in their own research.

It offers at least five block courses per year. Three core courses take place every year. These core courses are as follows:

- Advanced Econometrics (i.e. Dynamic Panel Models, VAR-Models, Copulas in Financial-Markets-models)
- Advanced Macroeconomics (i.e. New Growth Theory, Dynamic Models in Macroeconomics)
- Advanced Microeconomics (i.e. Contract Theory, Information Economics, Game Theory)

They are complemented by courses on varying selected topics from the field of economics such as Labor Economics, Industrial Organization, Health Economics, or International Trade.

The courses are taught by leading international researchers. Each course lasts one week, with lectures in the morning and the afternoon, and is completed by an exam. Including preparation time courses are equivalent to 5 ECTS.

In the following you find information about upcoming courses as well as an overview of previous courses.

Please check the categories on the left for information on participation conditions, and the application process, as well as for detailed information on the single courses.

| Date                                    | Topic                               | Lecturer   | (Probable) application period | (Probable) exam date |
|---|-------------------------------------|--|-------------------------------|----------------------|
| 05.09. - 09.09.2022                     | Advanced Macroeconomics             | Alexandre N. Kholbas, Oxford University and IES                      | 12.07. - 01.08.2022           | 30.09.2022           |
| 29.08. - 02.09.2022                     | Machine Learning                    | Martin Huber, University of Fribourg                                 | 27.06. - 24.07.2022           | 23.09.2022           |
| 22.08. - 26.08.2022                     | Advanced Econometrics               | Jeffrey H. Wooldridge, Michigan State University                     | 23.06. - 17.07.2022           | 16.09.2022           |
| 15.08. - 19.08.2022                     | Advanced Microeconomics             | Nick Netzer, University of Zurich                                    | 13.06. - 11.07.2022           | 12.09.2022           |
| 01.08. - 05.08.2022                     | Monetary Economics and Finance      | David Andolfatto, Miami Herbert Business School, University of Miami | 30.05. - 26.06.2022           | 12.08.2022           |
| 19.04. - 23.04.2022                     | Causal Effects in Applied Economics | Sascha O. Becker, University of Warwick                              | 28.02. - 20.03.2022           | 06.05.2022           |
| 30.03. - 01.04.2022                     | Academic Writing                    | Theo Best, Köln  | 24.01. - 20.02.2022           | No Exam              |
| 03.03. - 04.03. and 07.03. - 11.03.2022 | Advanced Econometrics               | Jeffrey H. Wooldridge, Michigan State University                     | 03.01. - 30.01.2022           | 25.03.2022           |

**Privacy**

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BGPE Newsletter: To sign up for the newsletter and receive information about upcoming BGPE courses, workshops, discussion papers and other events, please send us an Email

**VHB pro dok**

Home / Veranstaltungen / ProDok

VHB-ProDok ist unser Angebot zur Unterstützung der Ausbildung von Promovierenden in der BWL. Das Angebot besteht aus bis zu 40 Kursen, die in regelmäßigem Rhythmus angeboten werden und so eine langfristige Planung ermöglichen. Die inhaltliche Gestaltung obliegt der Arbeitsgruppe ProDok-Faculty in Abstimmung mit dem Vorstand des VHB.

Alle Interessierten sind eingeladen, an allen Kursen, auch jenseits ihrer Fachrichtung, teilzunehmen.

**Kurse 2024**

ProDok\_Kursuebersicht\_2024\_aktuell.pdf

**Jahrestagungen**

**ProDok**

- Ausgestaltung und Ziele
- ProDok Faculty
- Unsere Referent\*innen
- Allgemeine Geschäftsbedingungen (AGB)
- Anmeldung, Teilnahmebedingungen und Zahlungsmodalitäten
- Kursarchiv

**ProCareer**

- Auf einen Kaffee mit ...
- Weitere Tagungen und Ausschreibungen
- Termine

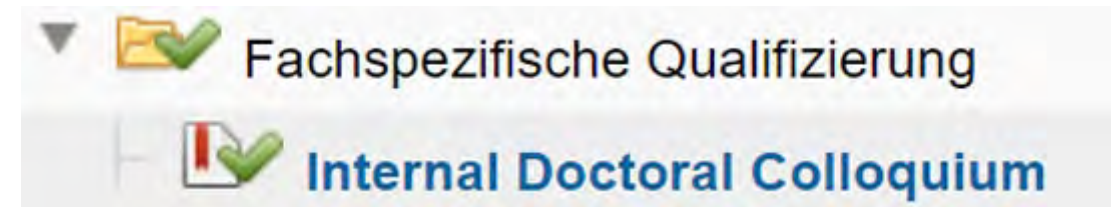
You can find a link to [vhb ProDok courses](#) and [BGPE courses](#)



# Qualification program – In detail

## Internal Doctoral Colloquium

- At least once a year doctoral candidates have to present their research project in the internal doctoral colloquium of their chair or professorship.
- If your chair or professorship doesn't offer a doctoral colloquium, send a proof that it's not offered and let it sign by your supervisor.
- Upload the certificate of attendance as a subject-specific course named "Internal Doctoral Colloquium".
- The certificate of attendance needs to be signed by your supervisor.



# Qualification program – In detail

## Feedback meeting

- **Should be done at the latest during** the second year of the dissertation project (documents are available for download in the Download Center: [doctoral program downloads](#))
- **Supervisor and doctoral candidate** fill out the **feedback form** together during their feedback meeting. Ideally the meeting should be based on a university-public presentation and a written progress report by the doctoral candidate. In the feedback session, the supervisor and the candidate should discuss the progress of the doctoral project and how to proceed.
- **Doctoral candidate uploads the feedback form in DocGS** („Feedback session“)

Interview guidelines: Feedback interview (according to attachment 4 supervision agreement)

Doctoral candidate:   
 Supervisor:   
 If applicable, second supervisor:   
 Date:

Since the start of the doctorate, the following progress has been made:

### 1. Participation in subject-specific courses

Completion of the following course program is recommended during the first two years.

| Course participation 1st year: | Course participation 2nd year: |
|--------------------------------|--------------------------------|
| <input type="text"/>           | <input type="text"/>           |
| <input type="text"/>           | <input type="text"/>           |
| <input type="text"/>           | <input type="text"/>           |
| <input type="text"/>           | <input type="text"/>           |

### 2. Review of the relevant literature

The review of relevant literature has been done (please elaborate):


### 3. Integration into the academic environment of the TUM

Inclusion is ensured by the following measures:


### 4. Participation in doctoral colloquium of the professorship, the chair or the competence field

Participation in the following doctoral colloquia has been made or discussed and recommended:



# Qualification program – In detail

## Discussion of research project in international scientific community

During the research phase, each doctoral candidate needs to present and discuss his/her research project in the international scientific community

This can either be done in form of

1. An accepted **paper** that is subject to a **peer-review-process** (please include a certificate/proof stating that your publication was peer-reviewed alongside the abstract or full paper when uploading in DocGS (merged into 1 PDF))
2. An accepted **conference proceeding** that is subject to a **peer-review-process**. In this case, the presentation at the conference will also **count towards the mandatory element „University-public presentation“** (so please provide a certificate of participation/presentation together with the above when uploading in DocGS)

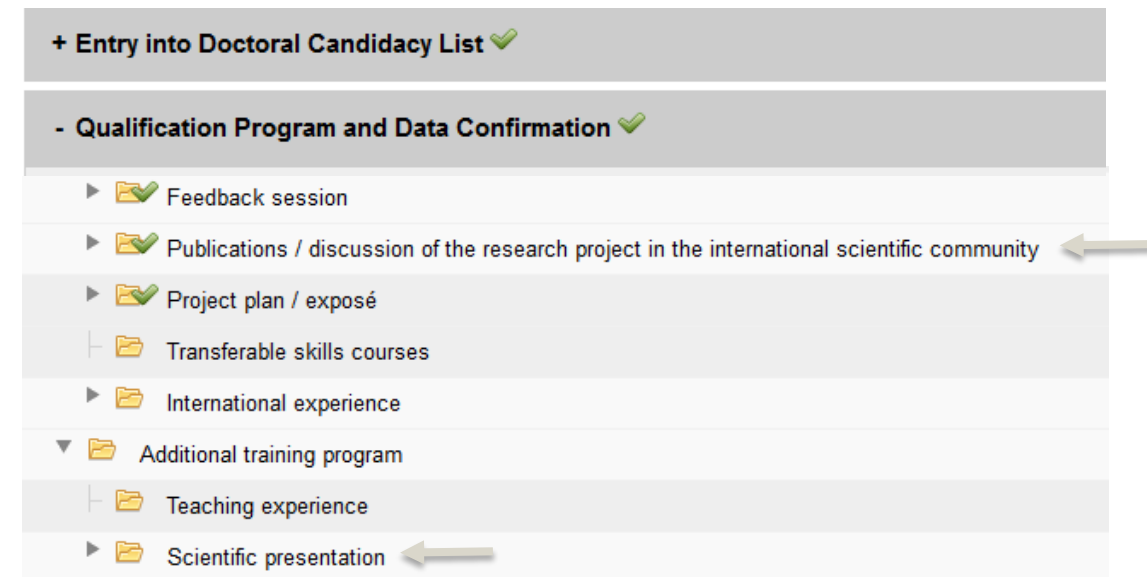
# Qualification program – In detail

## University-public presentation

During the research phase, each doctoral candidate needs to present their research project at least once at a university-public presentation or at an academic conference

Proof of this can either be uploaded in DocGS

1. As part of the section „**Discussion of research project in the international scientific community**” (please make sure to add all information (proof of peer-review, proof of presentation) in one pdf file)
2. As part of the ”**Additional training program – Scientific presentation**”



# Qualification program – In detail

## Documentation of active participation in the scientific environment of the TUM

- For **external doctoral candidates** only
- **Proof of active participation in academic environment** of the Chair
- Self-evaluation: **Informal letter signed by the supervisor** stating
  - Presence at TUM or at a scientific partner organization of TUM
  - Teaching activities and/or
  - Supervision of project studies//master/bachelor theses'/exams and/or
  - Participation in a research group at TUM and/or
  - Conference/workshop organization and/or
  - Publications
- **Upload document in DocGS** („Active participation in the scientific environment of the TUM")

# Qualification program – In detail

## Voluntary elements

**Transferable Skills trainings are voluntary but highly recommend** in order to expand your interdisciplinary experience

Offered by

- **Graduate School:** [Graduate School](#)
- **ProLehre:** [ProLehre](#)
- **TUM horizons** (internal candidates only: [TUM horizons](#))
- **Other institutions**

# Qualification program - Upload of program elements in DocGS

1. Open your progress overview („My Progress“)

## My DocGS

Welcome [Redacted]

[Application doctoral  
candidacy list](#)

[My Progress](#)

[Kick Off Seminar](#)












[Transferable Skills](#)

[Program](#)

[My courses](#)

[Profile](#)

[Logout](#)

-  Subject-specific courses
  -  [PhD Seminar Funding](#)
  -  [PhD Seminar Introduction to Management Research](#)
  -  [PhD Seminar Economics of Aging](#)
  -  [Methodenseminar Grounded Theory Methodology](#)
  -  [Fundamentals of Entrepreneurship Research](#)
-  Active participation in the scientific environment of the TUM
-  Feedback session
  -  [Leistung: Feedbackgespräch](#)
-  Publications / discussion of the research project in the international scientific community
  -  [Presentation at EBEN Annual Conference Nottingham 2016](#)
-  Project plan / exposé
-  Transferable skills courses
-  International experience
-  Additional training program
  -  Teaching experience
  -  Scientific presentation


- 2. Create a new element (e.g. „Subject-specific courses“)
- 3. Fill in all necessary information and upload your certificate of attendance/proof in each element

## Qualification program - Approval of program elements in DocGS

✓ Approved courses  
are checkmarked in  
green

✗ Courses which have  
not been accepted  
are marked with a  
red cross



|   |   |
|---|---|
|    | Subject-specific courses  |
|    | PhD Seminar Funding   |
|    | PhD Seminar Introduction to Management Research   |
|    | PhD Seminar Economics of Aging  |
|    | Methodenseminar Grounded Theory Methodology   |
|    | Fundamentals of Entrepreneurship Research   |
|    | Active participation in the scientific environment of the TUM                               |
|    | Feedback session  |
|    | Leistung: Feedbackgespräch  |
|    | Publications / discussion of the research project in the international scientific community |
|    | Presentation at EBEN Annual Conference Nottingham 2016                                      |
|    | Project plan / exposé   |
|   | Transferable skills courses   |
|  | International experience  |
|  | Additional training program   |
|  | Teaching experience   |
|  | Scientific presentation   |

Doctoral candidates who entered the list of doctoral candidates before January 1, 2014 please contact the Graduate Center for the approval of your doctoral courses.

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# Funding: TUM Graduate School Internationalization Support

- Doctoral candidates who
  - **are employed at TUM as research/teaching associates**
  - **have received a scholarship, fellowship or grant (e.g. DAAD, Chinese Scholarship Council, Begabtenförderwerke, etc.)**
  - **self-funded doctoral candidates who are living on their personal savings**  
and are **members of the Graduate Center** can apply
  - Stays for research purposes at a scientific, academic or research institution or within an industrial firm that conducts research in another country
  - Presentation of the candidate's own scientific, scholarly or research findings at international conferences, symposia etc. in another country
  - Attending international subject-specific summer/winter schools, workshops, etc. in another country
  - Inviting international visiting researchers to do joint research on the candidate's own dissertation project at the TUM
  - Travel expenses for examiners (from foreign universities) to participate in the doctoral voce at the TUM

**IMPORTANT NOTE: Funding is granted on a case-by-case basis and after prior consultation with the Graduate Center only.**

**Please contact Janine Rothenburger (Munich) and Annette Rank von Bronk (Heilbronn)!**

More Information on financial support:

<https://www.gs.tum.de/en/gs/internationalization/funding/>



# Funding: Further sources

## Graduate Center TUM School of Management

- **Mobility fund:** max. two applications/€ 2,000 p.a. for attending conferences, etc.
- **Funding for female junior academics (Diversity Promotion Fund):** [www.mgt.tum.de/about/diversity](http://www.mgt.tum.de/about/diversity)

## TUM Graduate School

- **TUM-GS Partnership Mobility Grant - one-time supplement to the travel expenses** to attend subject-specific courses, summer school, workshops and similar events and/or for longer stays for research purposes (at least four weeks) **at a partner university of the EuroTech Alliance** (€ 500)
- **The TUM-GS Family Mobility Allowance** is a monthly allowance for immediate family members who accompany the doctoral candidate during his\*her international research stay of at least 3 months.
- **The Diversity Supplement Travel Grant** is a supplement to the travel expenses incurred for family members (e.g. child(ren)) of doctoral candidates who absolutely must travel with the candidates due to special circumstances.
- **Internationalization Grant** for external doctoral candidates; application in May and November; max. € 1,600/candidate

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# Completing your Doctoral Program

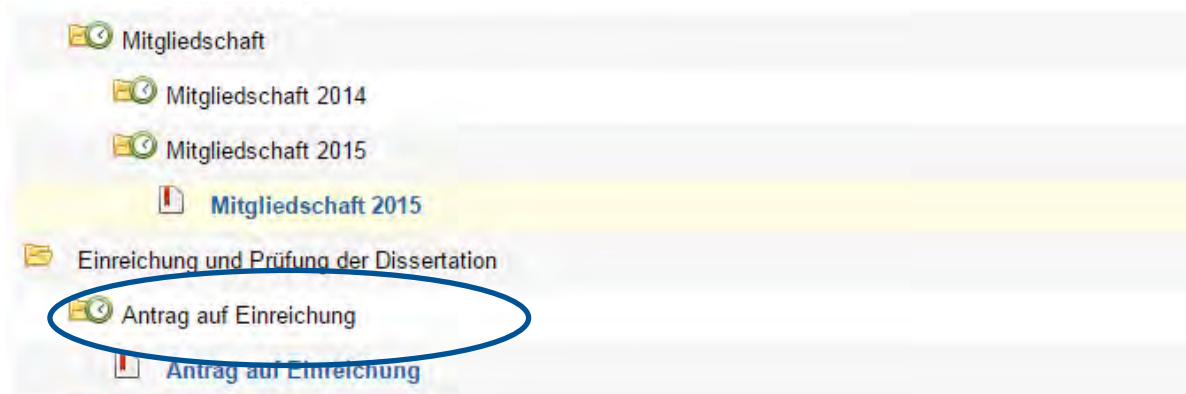
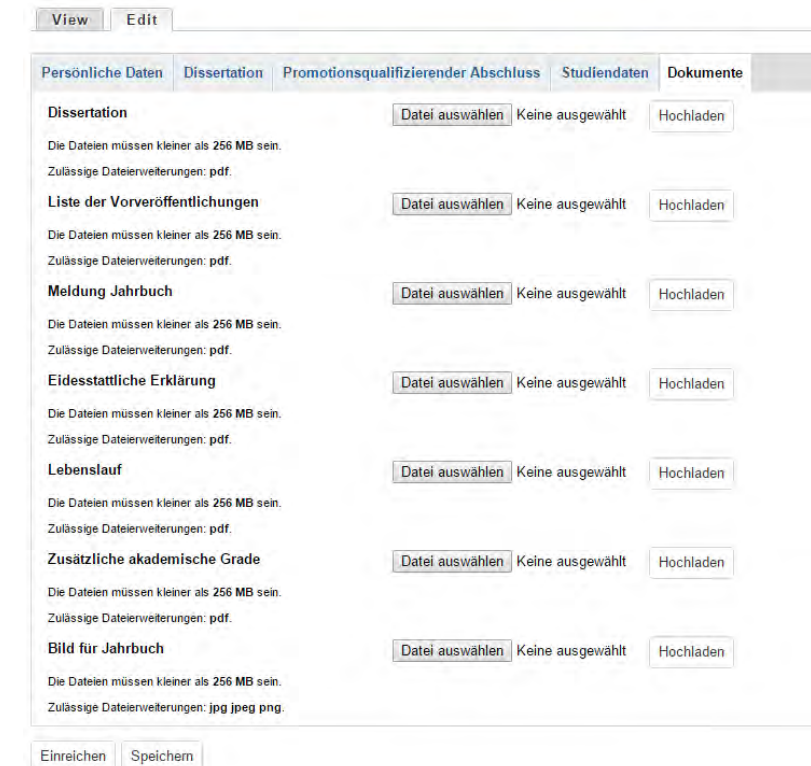
## Appointment of the examination committee

- Supervisor needs to write an email to **Janine Rothenburger** ([doctoralprogram@mgt.tum.de](mailto:doctoralprogram@mgt.tum.de)) containing:
  - Name of doctoral candidate
  - Intended doctoral degree
  - Dissertation title
  - Name and title of first supervisor
  - Name and title of second supervisor
  - Name and title of head of examination commission
- **Examination committee is appointed** in the next meeting of the **School Council meeting** (please write the email at least two weeks before respective meeting of the School Council)
- Please make sure that your **qualification program (= all compulsory elements)** has been approved before applying for submission of your dissertation

# Completing your Doctoral Program: Apply to submit doctoral thesis in DocGS

**Doctoral candidates who have entered the doctoral candidacy list after January 1, 2014 (automatic TUM Graduate School membership):**

- Apply for submission of your dissertation in your DocGS account
- Click on “Submission of Dissertation” in “My Progress”
- Please note, that this function may be activated even if you haven’t fulfilled all the mandatory qualification elements (Graduate School vs. Graduate Center regulations)

The screenshot shows the 'Dissertation' tab in the DocGS interface. It contains several sections, each with a 'Datei auswählen' (Select file) button, a 'Keine ausgewählt' (None selected) status, and a 'Hochladen' (Upload) button. The sections are: 'Dissertation', 'Liste der Vorveröffentlichungen', 'Meldung Jahrbuch', 'Eidesstattliche Erklärung', 'Lebenslauf', 'Zusätzliche akademische Grade', and 'Bild für Jahrbuch'. Each section has a note: 'Die Dateien müssen kleiner als 256 MB sein. Zulässige Dateierweiterungen: pdf.' The 'Einreichen' (Submit) and 'Speichern' (Save) buttons are at the bottom.

**Doctoral candidates who have entered the doctoral candidacy list before January 1, 2014:**  
Please contact the Graduate Center at least three months before submitting your thesis.

# Completing your Doctoral Program

## Final examination phase

- **Print out your application form for the submission** of your dissertation
- Make an **appointment with the Office of Doctoral Affairs - Promotionen** (contact Ms. Reisenauer), to hand in the application form and the dissertation
- **Supervisors issue the reports (Gutachten)**, which should be finalized until three months after handing in the dissertation at the latest
- **After positive evaluation: Start of the circulation procedure** (day 1-15 of every month; procedure takes place every month independent of School Council)
- **Once your dissertation has been accepted: Date for the oral doctoral examination can be arranged** (head of the examination committee informs all members of the examination committee and the doctoral candidate about the date, time and location)
- **Publication of the dissertation**
- **Issuing of the doctoral diploma**
- **More information:** <https://collab.dvb.bayern/display/tumgs21/Einreichung+Dissertation+%7C+Submission+of+Dissertation>

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**Any further questions?**



**...the Graduate Center Team is happy to help you.**

**All the best for your doctoral project!**





# JOIN THE CLUB!



Management  
Alumni e.V.

We are the network of the TUM School of Management, connecting students, alumni and corporate partners on a lifelong basis.

SIGN UP HERE  
FOR FREE





# OUR CORPORATE PARTNERS OFFER



## Career-building workshops & networking events

- Workshops
- Case studies
- Creative events and many more...

## Amazon Backstage MUNICH

23 Nov | 17:30 CET | Königsplatz, Munich

**accenture**

**Spice up Your Career  
in Energy & Utilities  
Consulting**

Are you a Master's degree university student close to finishing your studies or a young professional looking for opportunities in consulting to enable the energy transition?  
Join us for our two-day on-site event!

**Date & Time**  
Feb 29<sup>th</sup> - 11:00  
Mar 01<sup>st</sup> - 17:00

**Place**  
Accenture Campus  
Kronberg



**accenture**

**Technology Strategy Recruiting  
Event am Tegernsee**

**strong. EmpowHER**

22. - 24. Februar 2024 in München  
[rolandberger.com/EmpowHER](https://rolandberger.com/EmpowHER)

**zeb**

**Webinar**  
Von AAA+ bis Ramsch-Rating: zeitgemäße  
Gestaltung von Kreditrisikomodellen in Banken  
Donnerstag, 29.02.2024 | 18 bis 19 Uhr

## GIPFELSTÜRMER EVENT



Partner

Organisator des Events  
**goetzpartners**



## Two Days as a BCG Consultant.

A Glimpse into the Group.

7.- 8. März 2024  
in Düsseldorf.

**BCG**



# OUR EVENT & CAREER CENTER OFFERS



Management  
Alumni e.V.



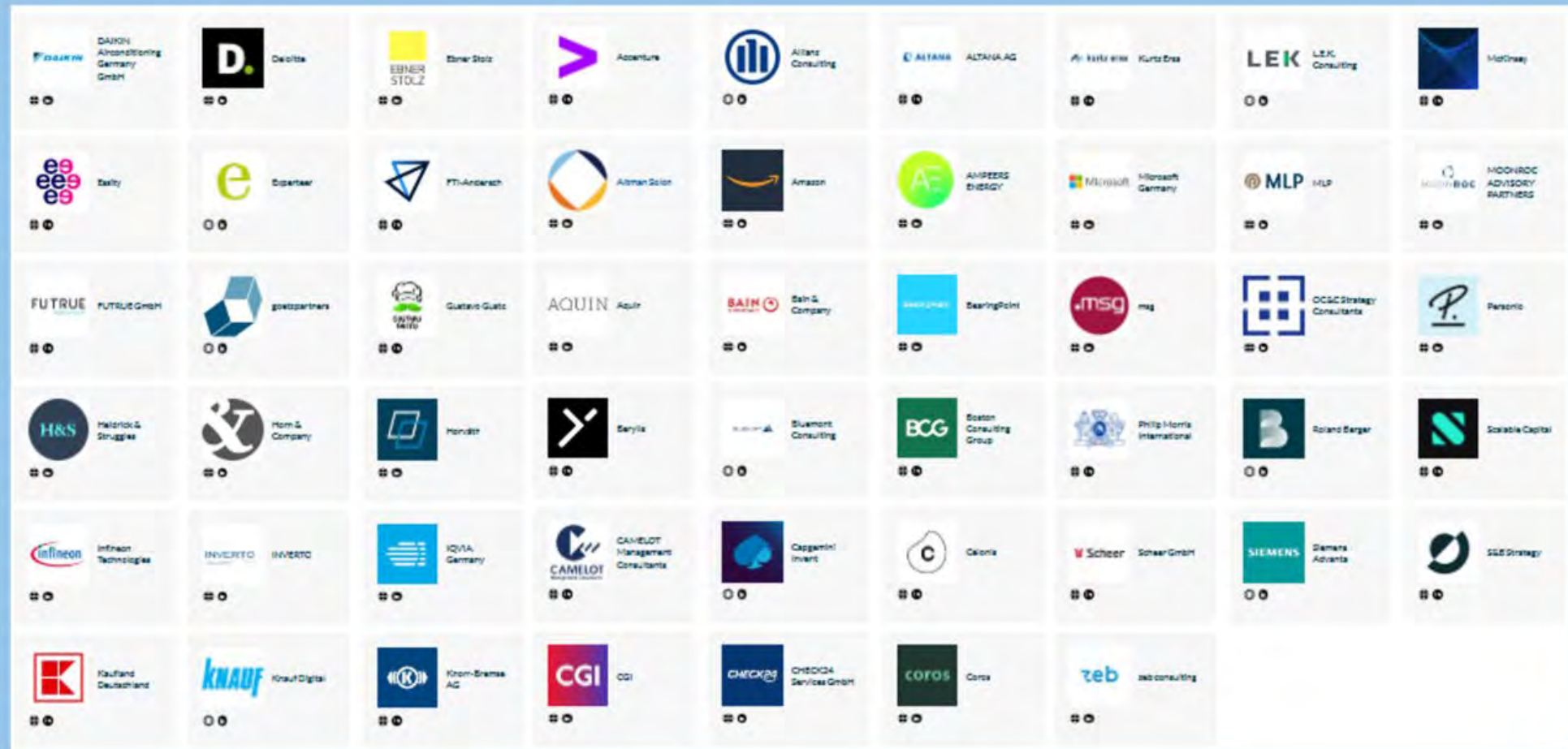
## Job board

- Internships, working student positions, entry jobs etc.



## Talent pool

- Have employers find you!





# WE OFFER



## Networking Events

- Boulder Night on February 13, 2025
- Opera Night on February 26, 2025
- Starkbierfest on March 26, 2025
- Golf Sunday on May 18, 2025
- meet@TUM on May 22, 2025
- Summer Party on July 18, 2025
- and more coming up...





**WE LOOK FORWARD TO  
WELCOMING YOU TO  
OUR NEXT EVENT!**

**SIGN UP HERE  
FOR FREE**

